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CAPABILITY STATEMENT



GBGM Consulting LLC., is a provider of employee benefits brokerage services, specializing in helping government employers navigate the complexities of employee benefits packages.

With over 20 years of experience, we understand the unique needs of public-sector employers and offer tailored, cost-effective solutions to optimize benefits offerings while ensuring compliance with state and federal regulations.

DIFFERENTIATORS

- Government Expertise:** Deep understanding of the unique challenges and regulations that impact government employer groups.
- Personalized Service:** A dedicated client service team that offers customized solutions and ongoing support to meet the specific needs of your organization.
- Cost-Effective Strategies:** We negotiate with insurance carriers and other vendors to ensure that your agency receives the best rates and benefits packages.
- Proven Success:** Extensive experience in working with government employers, ranging from municipalities and school districts to state agencies.

PAST PERFORMANCE

- Our team has a proven track record of successfully delivering employer benefits enrollment services to organizations of varying sizes and industries.
- Executed the benefits enrollment process for a community hospital with over 4,000 employees across multiple locations.
- End-to-end benefits enrollment services, including communication planning, online platform implementation, and benefits selection assistance for health, dental, vision, life insurance, and 401(k).

CERTIFICATIONS

SBA WOSB
Woman Owned Small Business



Group Health Insurance

We assist government agencies in offering comprehensive health coverage, including medical, dental, vision, and prescription drug plans.



Retirement Plans

Our team provides strategic guidance on government-specific retirement benefits, including pension plans, 457(b) plans, 403(b) plans, and other tax-deferred retirement programs.



Compliance and Regulatory Support

Expertise in navigating federal and state healthcare mandates (e.g., ACA, HIPAA) and other applicable regulations to ensure compliance.



Custom Benefit Solutions

We offer specialized programs for government agencies, including flexible spending accounts (FSAs), health savings accounts (HSAs), life insurance, disability insurance, and more.



Compliance and Regulatory Support

We help government employers communicate complex benefits information to employees, ensuring they understand their options and make informed decisions.

